



**INVESTOR PRESENTATION • AUGUST 2025**

# DISCLAIMER

This presentation is for informational purposes only and is not an offer to sell or a solicitation of an offer to buy any securities in infiniti ai inc. ("infiniti ai" or the "Company"), nor shall there be any sale of securities in any jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of such jurisdiction. None of the securities of the Company have been registered under the United States Securities Act of 1933, as amended (the "1933 Act") or any applicable securities laws of any state of the United States and such securities may not be offered or sold in the United States or to, or for the account or benefit of a U.S. person absent registration or an applicable exemption from the registration requirements of the 1933 Act. Certain information contained herein has been provided by or obtained from third-party sources and has not been independently audited or verified by infiniti ai. No representation or warranty, express or implied, is made by infiniti ai as to the accuracy or completeness of such information contained in this document, and nothing contained in this document is, or shall be relied upon as, a promise or representation by infiniti ai

## FORWARD-LOOKING STATEMENTS

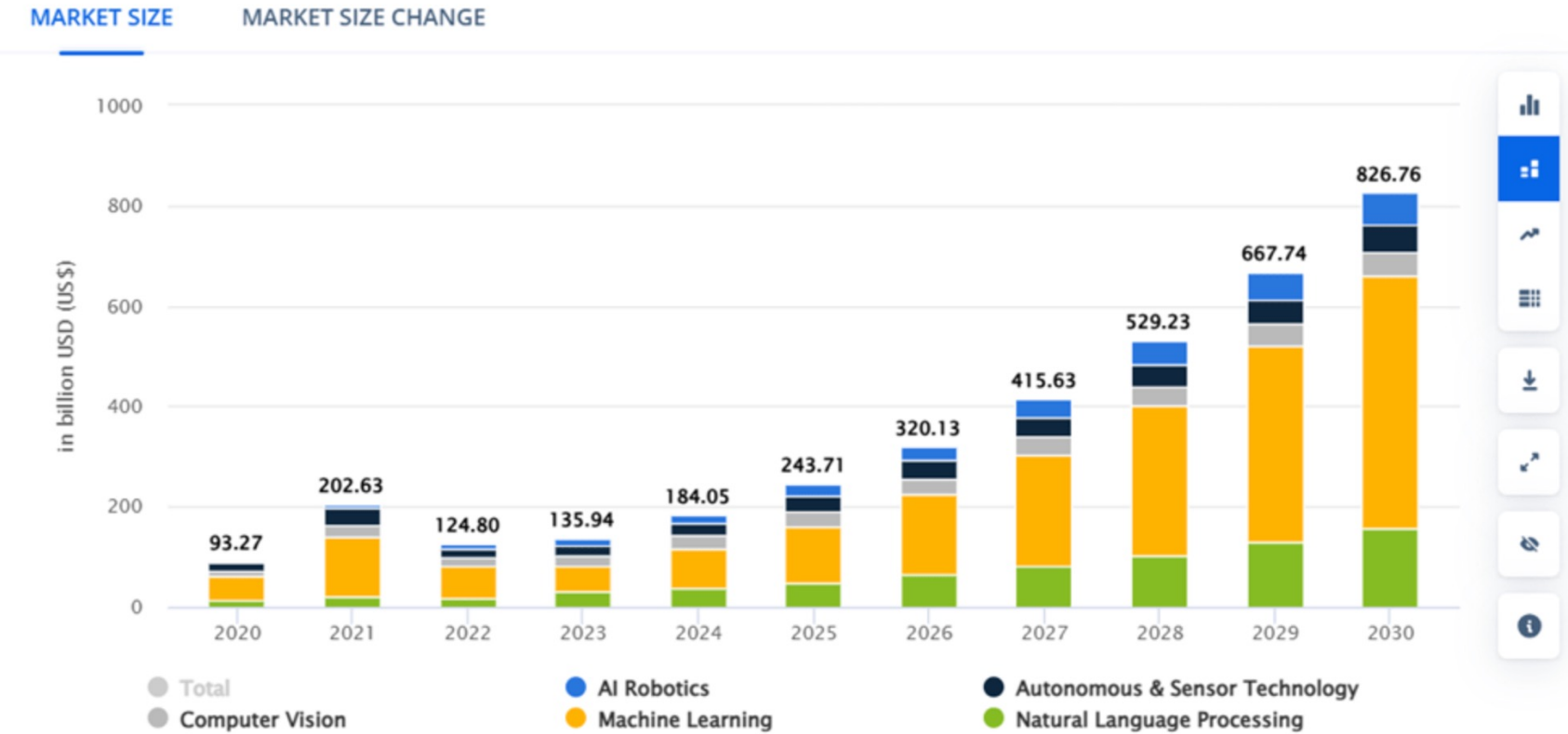
Statements included in this presentation that do not relate to present or historical conditions are "forward looking statements". Forward looking statements are projections in respect of future events or future financial performance or both. In some cases, you can identify forward looking statements by terminology such as "may", "should", "intend", "expect", "plan", "anticipate", "believe", "estimate", "predict", "potential", or "continue", or the negative of these terms or other comparable terminology. In particular, this presentation contains forward looking statements relating to infiniti ai's business and its future opportunities and business strategies, including, but not limited to the Company's ability to: (i) maximize growth and shareholder value by realizing expected growth of markets including Smart City Water Infrastructure, Smart Industry Infrastructure and expansion into other markets; (ii) identify opportunities to help customers save on non-discretionary expenses by implementing its software solutions; (iii) increase sales to current customers and also sell to new customers; and (iv) become an industry leader in its areas of expertise. The forward looking statements contained in this presentation are based on certain key expectations and assumptions of the Company concerning the number of users that will license infiniti ai's software, the amount of expenses required to operate infiniti ai's business, business prospects, strategies, regulatory approval, the sufficiency of budgeted capital expenditures in carrying out planned activities and the ability to obtain financing on acceptable terms, all of which are subject to change based on market conditions and potential timing delays and other factors beyond the Company's control. These assumptions and factors are based on information currently available to the Company, including information obtained from third-party sources. Although management of the Company consider these assumptions to be reasonable based on information currently available to them, such assumptions may prove to be incorrect and accordingly may have a significant negative impact on the projections set out in this presentation. The forward-looking statements contained in this presentation are only predictions and involve known and unknown risks, uncertainties and other factors, which may cause the Company's, or its industry's, actual results, levels of activity or performance to be materially different from any future results, levels of activity or performance expressed or implied by the forward-looking statements. These risks and uncertainties relate to, among other things:

1. General economic conditions and market uncertainty, including business competition;
2. Changes in laws and regulations;
3. General political and social uncertainties;
4. The viability and marketability of infiniti ai's software solutions;
5. The Company's failure to successfully implement its marketing plan;
6. The development of superior technology by the Company's competitors;
7. The failure of consumers to readily adopt and use infiniti ai's software;
8. Risks associated with the Company's ability to obtain and protect rights to its intellectual property, including its trademarks and software code;
9. Risks and uncertainties associated with the Company's ability to raise additional capital;
10. Risks associated with the failure to retain and attract key management and personnel;
11. The Company's failure to identify suitable acquisition targets and to consummate any such acquisitions; and
12. Other factors beyond the Company's control.

Readers are cautioned that the foregoing factors are not exhaustive. You are urged to consider these factors carefully in evaluating the forward-looking statements contained herein and are cautioned not to place undue reliance on such forward-looking statements, which are qualified in their entirety by these cautionary statements and the risk factors set forth in infiniti ai's quarterly and annual reports filed on SEDAR and available at [www.sedarplus.ca](http://www.sedarplus.ca).

# MARKET OPPORTUNITY

# AI SOFTWARE – 26.6% CAGR TO \$1.01T IN 2031 WITH MACHINE LEARNING DOMINATING ALL OTHER FORMS OF AI



Analysts predict that the AI sector will maintain an extraordinary compound annual growth rate (CAGR) of 26.6% through 2031, pushing the market’s value to a staggering \$1.01 trillion within just 6 years.

Source: Tech Business News

Notes: Data was converted from local currencies using average exchange rates of the respective year.

Most recent update: Mar 2024

Source: Statista Market Insights

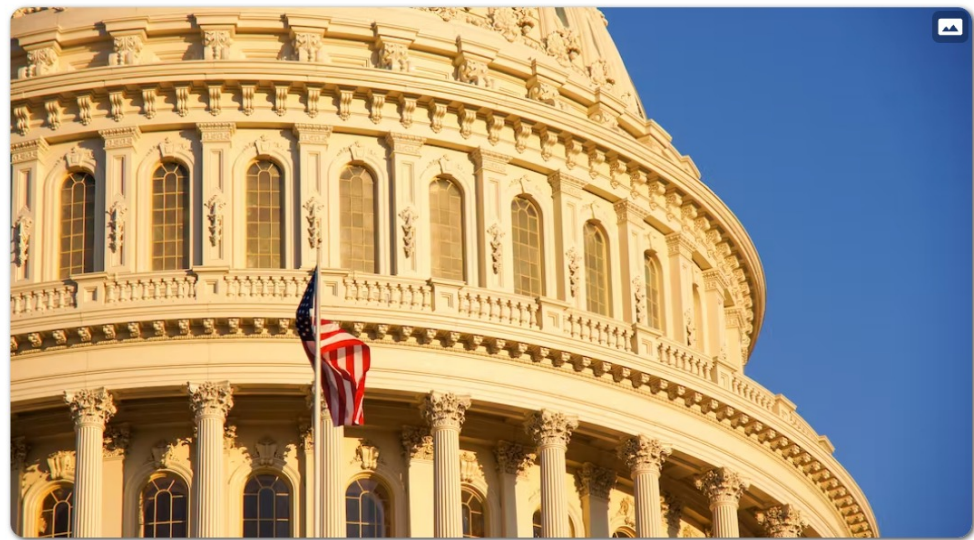


# WATER INDUSTRY INFRASTRUCTURE FOCUS

WaterWorld.

LOGIN JOIN

## A Year for Water Infrastructure



- **USA: \$55 billion for clean water and water infrastructure projects**

*Source: National Association of Clean Water Agencies*

CATEGORY	RECOMMENDED ACTIONS
Accelerate innovation	<ul style="list-style-type: none"><li>① Leverage technology to break down barriers to innovation, address regulatory compliance and mitigate unintended consequences.</li><li>② Incentivize investment in innovation and experimentation.</li><li>③ Cultivate a technology-savvy water workforce.</li></ul>
Transform water services through next-generation technology	<ul style="list-style-type: none"><li>④ Employ digital solutions such as artificial intelligence (AI) and machine learning (ML) to optimize efficiency, operations and water quality.</li><li>⑤ Apply real-time monitoring, predictive analytics and material science to create “eternal infrastructure” and support resilient resources.</li><li>⑥ Transform water management through expansion of in-home and fit-for-purpose treatment technologies.</li></ul>

- **AI and Machine Learning are recommended actions by water industry experts**

*Source: American Water Works Association*

# **BUSINESS MODEL**

# DRIVEN BY RECURRING SAAS REVENUE WITH A 96% CUSTOMER RENEWAL RATE



## infiniti<sup>ii</sup> ai SaaS business model

- We offer recurring long-term SaaS revenue contracts
- We engage directly with customers on large Smart City water and Smart Industry infrastructure projects
- We partner with engineering and IT services firms that lead projects or integrators that implement our products
- We offer professional services that drive recurring product revenues in new and existing vertical markets
- Every project involves valuable time-series data that must be analyzed and shared to avoid environmental impact costs
- We apply AI-driven Machine Learning and Predictive Analytics to provide forecasts for weather-related impacts on infrastructure operations as well as their service areas
- In every sale we become part of non-discretionary Operating Expense (OpEx) infrastructure processes

# SAAS GROWTH FROM \$247B TO \$908B BY 2028

**Forbes**

## The Real Reason Why Venture Capitalists And Investors Love SaaS Companies



Omari Rigg Forbes Councils Member

Forbes Business Council **COUNCIL POST** | Membership (Fee-Based)

Jun 9, 2022, 08:15am EDT

### State of the SaaS market

- In late 2025, the global SaaS market was valued at \$247 billion. By 2028, it's expected that this number will reach \$908.21 billion, with a CAGR of 18.7% during the forecast period of 2024 – 2030
- In the last 10 years, SaaS funding has increased by almost 7X and outpaced the growth of overall venture capital funding by almost 6X
- SaaS platforms can provide a strategic upper hand to acquire insight from large amounts of data and cloud-based infrastructure that offers flexibility and control. We're seeing an overall heightened demand for high-quality SaaS businesses
- The increase in investor interest surrounding SaaS is primarily due to its growing use case and expansion into new industries

**Source: FE International**

# **CORPORATE PERFORMANCE**



# HIGHER SALES, LOWER EXPENSES IN FY2024

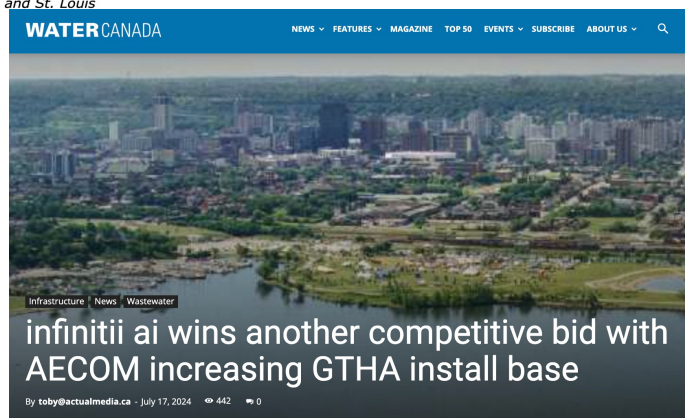
## infinitii ai Announces Completion of Integration Project for TREKK Design Group, Now Testing PreView Underground Camera Systems

Monday, May 6, 2024

[Company Profile](#) | [Follow Company](#)



infinitii ai CEO Jean Charles Phaneuf shakes hands with TREKK Design Group's Senior Innovation Specialist Jared Carey. infinitii flowworks is now being tested with TREKK PreView in Kansas City, Omaha, Cedar Hill and St. Louis



## FY2024 financial highlights

- For the year ended June 30, 2024, the Company generated **\$2,406,442 in revenues** compared to \$2,052,475 in FY23, a **17% increase and annual sales record**
- Operating expenses for FY24 of **\$3,424,988** compared to \$4,589,662 in FY23, a **25% decrease**
- The cash required by the Company's operating activities of **\$661,804 decreased by 46%** in FY24 compared to the same period in FY23 as management continued to make **judicious use of cash**

## FY2024 operational highlights

- Competitive bids with AECOM and Flowmetrix helped capture more than **90% of the Greater Toronto and Hamilton Area (GTHA)** municipalities serving a **population of 6.6 million**
- TREKK Design Group **increases infinitii ai's U.S. install base** by 11 customers including **Kansas City, MO, Omaha, NE, Cedar Hill, MO and St. Louis, MO** and brands its U.S. data services offering **"Waterspout powered by infinitii ai"**

# 11 CONSEQUITIVE QUARTERS OF YEAR-OVER-YEAR REVENUE INCREASES AT END OF Q3-FY2025

*“In Q3 we continued to make **progress on recurring revenues** while **keeping costs under control**. The company is staying on track by focusing on steady growth as infinitii ai reached its **eleventh consecutive quarter of year-over-year revenue increases**.”*

*“We are maintaining our **focus on upselling customers** with our new generation of machine learning software while engaging with a **wider network of engineering and hydrologist firms, sensor and flow metering equipment providers, as well as boots-on-the-ground infrastructure services collaborators**.”*

*Jean Charles Phaneuf, CEO, infinitii ai*



# Q3-FY2025 FINANCIAL HIGHLIGHTS

## Financial highlights for the six-month period ended March 31, 2025

- The Company generated total revenues of **\$2,063,123** compared to **\$1,783,032** during the same period in 2024, representing a **16% increase**
- Total comprehensive loss for the nine-month period decreased by **\$335,594** from **\$775,138** to **\$419,544**, representing a **46% decrease**
- Operating expenses of **\$2,505,793** for the nine-month period declined by **3%** compared to **\$2,577,686** in the previous nine-month period



# THE TEAM POWERING GROWTH



**Greg Johnston**  
Product Evangelism



**Cale Thomas**  
Finance



**Jean Charles Phaneuf**  
Leadership



**Frank Carzoli**  
Sales & Business  
Development



**Piotr Stepinski**  
Data Science & AI



**Mike McDonald**  
Engineering



**Nathan Rudyk**  
Corporate  
Communications

# **CUSTOMERS AND PARTNERS**

OUR CUSTOMERS

infiniteai  
make your data smarter

# 80+ CUSTOMERS ACROSS USA & CANADA



OUR PARTNER CHANNEL

infini<sup>ii</sup>ai  
make your data smarter

# ENGINEERING SERVICES AND EQUIPMENT PARTNERS



# VALUE PROPOSITION

# PROBLEMS FACING INFRASTRUCTURE DATA PROJECTS

## Sensor data explosion

---



### **Problem**

Thousands of IoT data points creating big-data issues

---

## Proprietary data vendor maze

---



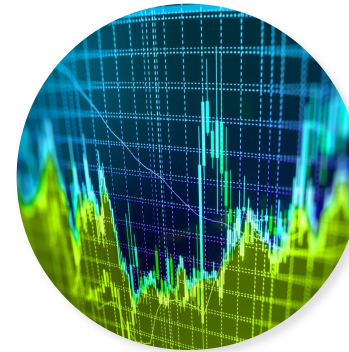
### **Problem**

Many vendor solutions have proprietary data mazes

---

## Vast amounts of public data

---



### **Problem**

Satellite, USGS, NOAA and other public datasets are hard to integrate

---

## Requirement for single interface

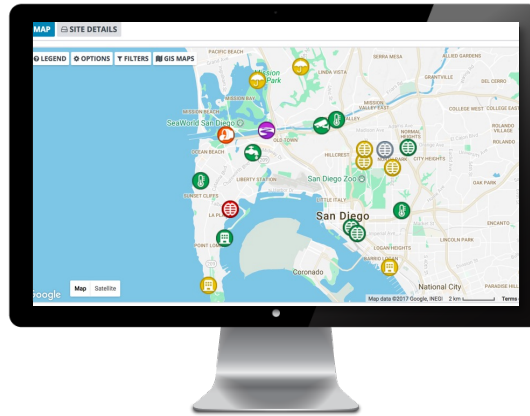
---



### **Problem**

How do you pull all this together to make sense of operations data?

---

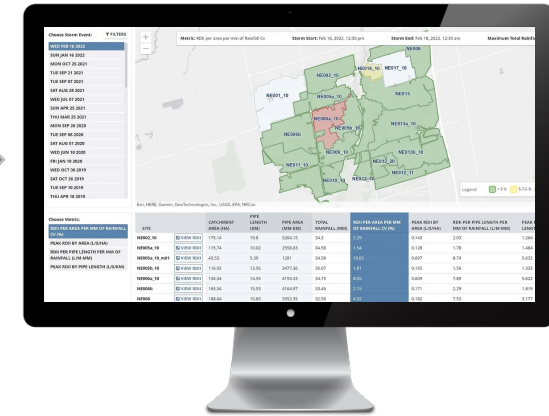


**Data collection**  
GIS dashboard  
visualization of all  
available data sources



## Data transformation

Streaming real-time data  
with AI-driven Machine  
Learning automation



## Data analysis

Predictive analytics and custom calculations drive new insights while cutting costs of analysis



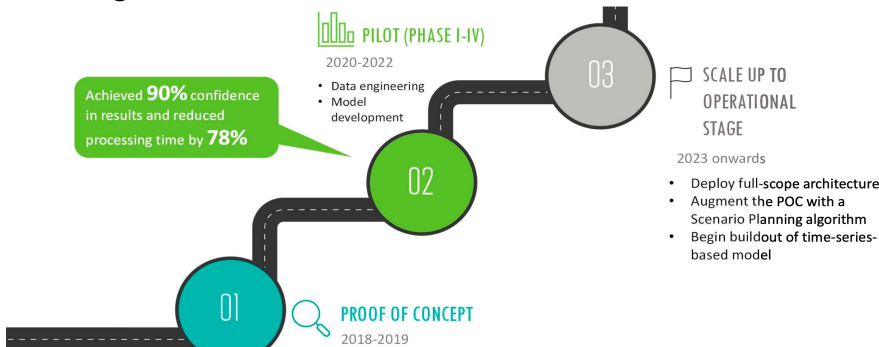
# HOW CUSTOMERS MEASURE SUCCESS



## Evaluating model performance



## Intelligent I&I: current state and future outlook



## Overall benefits



- 78% reduction for Inflow & Infiltration (I&I) analysis, from 18 weeks to 18 days
- Overall benefits:
  - Proactive system management
  - Better understanding of the system over time
  - More informed data-driven decision making
  - Machine learning predictions for what might happen at wastewater facilities under different scenarios

**Source: York Region I&I Reduction Team presentation at ACE23 Conference**



# AWARD-WINNING MACHINE LEARNING CUSTOMERS



**Water Environment Federation/American Water Works Association  
Innovation Award for the 2023 Intelligent Water Systems Challenge**

- The Regional Municipality of York won American Waste Water Association and Water Environment Association awards in 2023 followed by an International Water Association award in 2024 for using infinitii ai machine learning software for managing Inflow and Infiltration (I&I)
- York Region designed a Machine Learning model to process raw data into actionable information to help make proactive and better-informed decisions to manage infrastructure
- Real-time and historical data are integrated to create a priority map that informs future operations and maintenance work
- The model can predict the way the system would respond to hypothetical precipitation events

# NEW TECHNOLOGY PLATFORM LAUNCHED OCT. 2022

**infiniitii** dataworks  
platform



**Smart City water  
infrastructure products**

**Smart Industry  
infrastructure products**

# SMART CITY WATER INFRASTRUCTURE PRODUCTS

Foundation

infini<sup>ti</sup> flowworks

infini<sup>ti</sup> flowworks+

infini<sup>ti</sup> flowworks pro

Machine Learning & data connectivity options

infini<sup>ti</sup> auto i&i

infini<sup>ti</sup> auto qa/qc

infini<sup>ti</sup> face

infini<sup>ti</sup> face pro

infini<sup>ti</sup> cso predict

infini<sup>ti</sup> flood risk  
forecast

infini<sup>ti</sup> api

# SMART INDUSTRY INFRASTRUCTURE PRODUCTS

Smart Industry

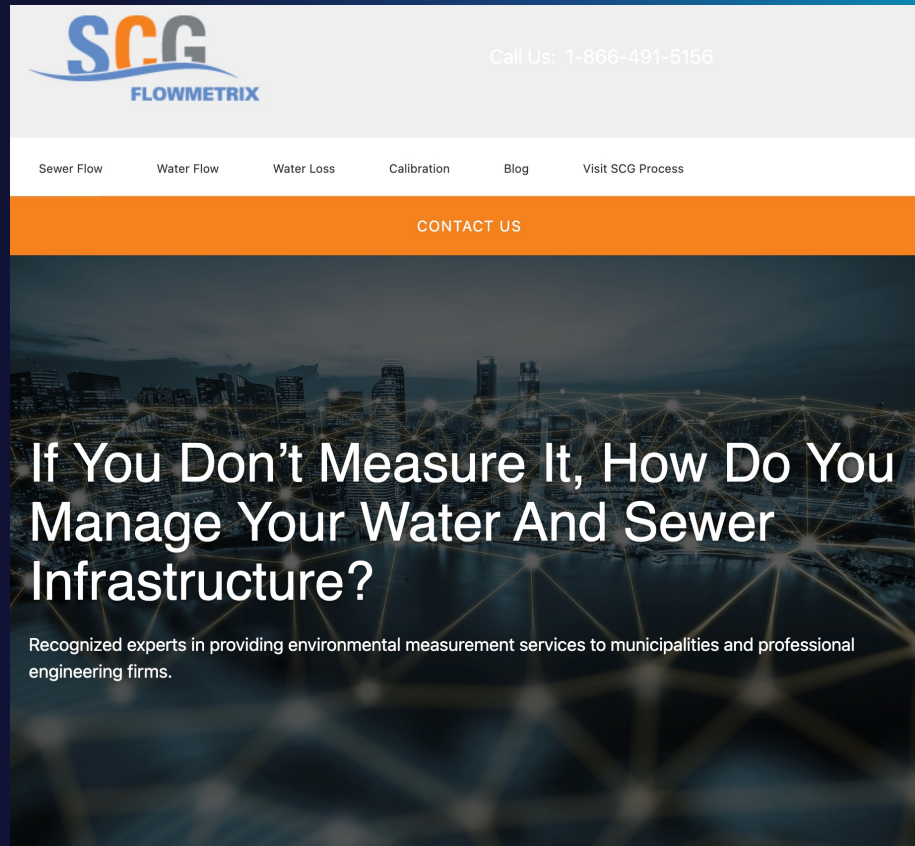
infiniit<sup>ai</sup> **real time monitoring**  
infiniit<sup>ai</sup> **advanced calculation engine**  
infiniit<sup>ai</sup> **auto qa/qc**

Smart Industry applications

- **Predictive maintenance:** Predict when equipment is likely to fail, allowing for proactive maintenance
- **Anomaly detection:** Detect unusual patterns or anomalies in industrial infrastructure performance
- **Energy management:** Optimize energy usage in industry infrastructure facilities by predicting energy demand and adjusting production
- **Quality control:** Monitor and control the quality of outputs in industrial infrastructure processes
- **Environmental monitoring:** Monitor conditions in industrial infrastructure facilities such as air and water quality

# TESTIMONIALS

# TESTIMONIAL – SCG FLOWMETRIX



***“We’ve been working with infinittii ai since 2016 starting with the City of Toronto. As our partnership grew deeper, we noted infinittii ai’s R&D push into Machine Learning, which brought it to the forefront of software providers, making it a top choice for SCG Flowmetrix and our customers.”***

**Sam Mills, Vice President  
SCG Flowmetrix**

***“The 2023 SCG Flowmetrix partner sale to Peel Region surpasses 2022’s record sale to Los Angeles County. This RFP win is a testament to the value of our new product portfolio and that our company is heading in the right direction.”***

**Jean Charles Phaneuf,  
CEO, infinittii ai**



# HOW TREKK LEVERAGED PROFESSIONAL SERVICES FROM INFINITII AI TO BUILD A NEW MARKET IN MIDWEST USA



## PREVIEW Use Cases

- Monitoring critical or challenging flow monitoring locations
- QA/QC for flow monitoring
- CSO and SSO monitoring and alarming
- Maintenance operations work verification and remote inspections
- SCADA system verification
- Security assurance
- Monitoring for illicit dumping in the collection system
- Prioritization of inflow and infiltration (I/I) studies
- Micro-monitoring
- CCTV prioritization

*“We are capable of writing our own code,” said Trent, “But we realized that the backbone of our Waterspout system needed an overhaul. And at the same time we reached the conclusion that we really had to get out of the software business to focus on what we do best.”*

- Kansas-City-based TREKK Resources has 227 engineering professionals in 11 U.S.-based locations across the Midwestern USA
- Co-founders Kimberly and Trent Robinett hired infinitii ai’s professional services team to integrate flowworks with the TREKK PreView underground camera system
- “Waterspout powered by infinitii ai” has now been rolled out to 11 TREKK clients that include municipalities and other engineering services firms to help avoid sewer backups, wastewater overflows and other costly underground breakages

# **GROWTH**



# GROWTH PLAN

## Market segment

## How we grow

---

Smart City Water  
infrastructure

- Leverage existing relationships with customers and engineering partners to upsell our latest portfolio of AI-driven products
  - Execute on go-to-market strategies with tier-1 collaborators such as AECOM, SCG Flowmetrix, TREKK Design Group and Core & Main
- 

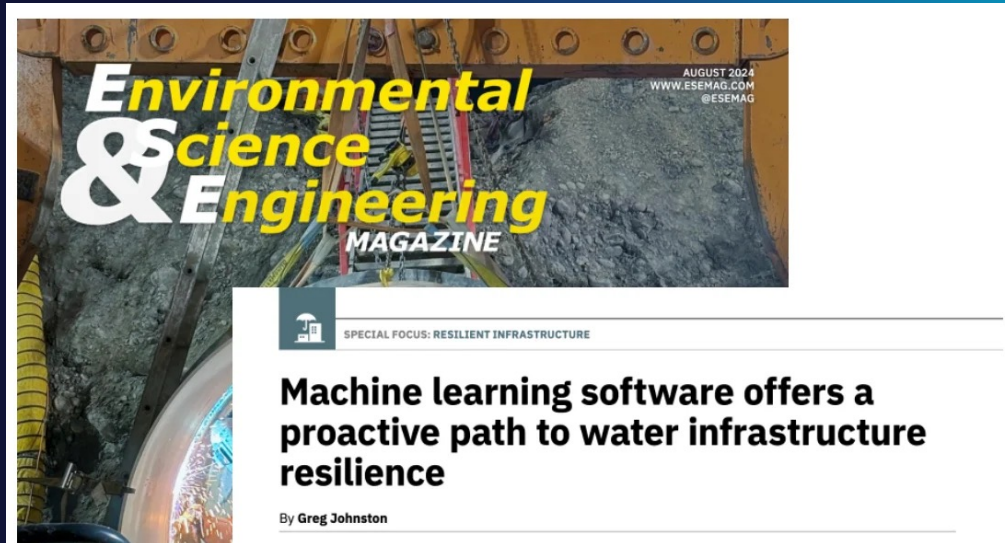
New Smart City Water  
applications

- Engage with a wider network of U.S.-based engineering and hydrologist firms, sensor and flow metering equipment providers, as well as boots-on-the-ground infrastructure services collaborators
- 

New intellectual property via  
professional services

- Capture customers who are experiencing shortages of AI/data science talent with professional services offering
- Expand into new market opportunities while earning revenues

# GROWTH HIGHLIGHTS



- In its most recent third quarter ended March 31, the Company generated total revenues of \$2,063,123 compared to \$1,783,032 during the same period in 2024, representing a 16% increase and the 11th consecutive quarter of year-over-year growth
- For FY2024 For the year ended June 30, 2024, the Company generated \$2,406,442 in revenues compared to \$2,052,475 in FY23, a 17% increase and annual sales record
- TREKK Design Group increases infinitii ai's U.S. install base across the U.S. Midwest including Kansas City, MO, Omaha, NE, Cedar Hill, MO and St. Louis, MO and brands its data services offering as "Waterspout powered by infinitii ai"
- Sales to City of Hamilton, City of Markham, and Halton Region make 90%+ of Greater Toronto and Hamilton Area (GTHA) infinitii ai customers including York Region, Peel Region, and City of Toronto

# IN THE NEWS

# INDUSTRY INTEREST AND ATTENTION

Public Markets

**infiniti<sup>ii</sup> ai announces \$1.5 million five-year contract for its new generation of Machine Learning technology**

June 28, 2023 • 5 min read

Environmental & Science Engineering MAGAZINE

AUGUST 2024  
WWW.ESEMAG.COM  
@ESEMAG

SPECIAL FOCUS: RESILIENT INFRASTRUCTURE

**Machine learning software offers a proactive path to water infrastructure resilience**

By Greg Johnston

**MPT**  
Modern Pumping Today

Home Articles Blog Digital Editions Resources Advertise About MPT Subscriptions

SEWER AND STORM SURVEILLANCE BRINGS IN AI TECHNOLOGY

Share f x in

Infiniti AI Inc. has signed a technology professional services and go-to-market agreement with TREKK Design Group to integrate PreView, TREKK's patented sewer and storm surveillance monitoring system with Infiniti Flowworks, a powerful predictive analytics software suite that performs real-time analysis, checks flow monitoring status and sets alarms through a single interface.

"TREKK's reputation is rooted in a commitment to innovation, and we are delighted that more municipal and industrial infrastructure customers in the United States will be using Infiniti Flowworks through this partnership," says Jean Charles Phaneuf, CEO of Infiniti AI.

**MPT**  
MODERN PUMPING TODAY

SOLUP'S ONLY  
AUTOMATIC  
FOR  
ESSENTIALS  
PRESSURE  
SEWER  
FLOW  
MONITORING

THE LATEST  
DIGITAL EDITION

click here

## AI-powered software boosts Peel's sewer monitoring horsepower

Don Wall March 10, 2023

CSE: IAI • FSE: Y31 • OTC: CDTAF

# INVESTMENT RELATIONS NEWS HIGHLIGHTS

**MAY 28, 2025:**

infinite ai ramped revenue growth by 16% while reducing total comprehensive loss by 46% for the nine-month period ended March 31, 2025 [More >](#)

**FEB. 27, 2025:**

With 10 consecutive quarters of year-over-year revenue increases, infinite ai ramps revenues 25% by end of Q2 FY2025 [More >](#)

**DEC. 2, 2024:**

infinite ai reports strong 35% revenue growth in Q1 FY2025 doubling FY2024's annual growth rate [More >](#)

**OCT. 29, 2024:**

17% sales increase, 96% customer renewal rate and reduced costs highlight F2024 for infinite ai as it advances U.S. market expansion [More >](#)

**SEPT 26, 2024:**

TREKK Design Group LLC more than doubles USA install base [More >](#)

**MAY 30, 2024:**

infinite ai reports F2024-Q3 revenue growth of 18% and record sales quarter [More >](#)

**MARCH 25, 2024:**

infinite ai wins competitive bid with SCG Flowmetrix for Halton Region [More >](#)

**MARCH 13, 2024:**

infinite ai wins competitive bid with AECOM for City of Markham [More >](#)

**FEBRUARY 29, 2024:**

infinite ai reports 17% sales increase & controlled expenses for F2024 – Q2 [More >](#)

**JANUARY 24, 2023:**

infinite ai wins competitive bid with AECOM for City of Hamilton [More >](#)

**NOVEMBER 30, 2023:**

25% sales increase, 11% expenses decrease for Q1-2024 [More >](#)

**OCTOBER 30, 2023:**

27% sales increase, 95% customer renewal rate & reduced costs for FY-2023 [More >](#)

**JUNE 28, 2023:**

infinite ai announces \$1.5M 5-year contract [More >](#)

**JANUARY 24, 2023:**

infinite ai and SCG Flowmetrix win huge flow and rainfall data delivery project [More >](#)

# SHARE STRUCTURE

# SHARE STRUCTURE

infiniti ai share capital as at August 1, 2025		Number of shares
Common shares issued and outstanding		139,540,003
<b>Shares issuable on debt conversions and options:</b>		
Shares issuable on debt conversions		46,472,670
Incentive equity options and deferred share units		24,295,178
Share purchase warrants		12,838,220
Fully diluted shares		223,146,071

# CORPORATE OFFICES

## **USA office**

infini<sup>ti</sup> ai corporation, Suite B, 9036 35th Avenue SW, Seattle, WA 98126

## **Canadian offices**

infini<sup>ti</sup> ai inc., Suite 1540, 1075 West Georgia Street, Vancouver, BC V6E 3C9

## **European office**

infini<sup>ti</sup> ai Europe, Kisielewskiego 6, Gdańsk, Poland, 80-275





Get in touch with infinitii ai

**+1 778-200-2093**

**IR@infinitii.ai • www.infinitii.ai**