



**INVESTOR PRESENTATION • FEBRUARY 2026**

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## FORWARD-LOOKING STATEMENTS

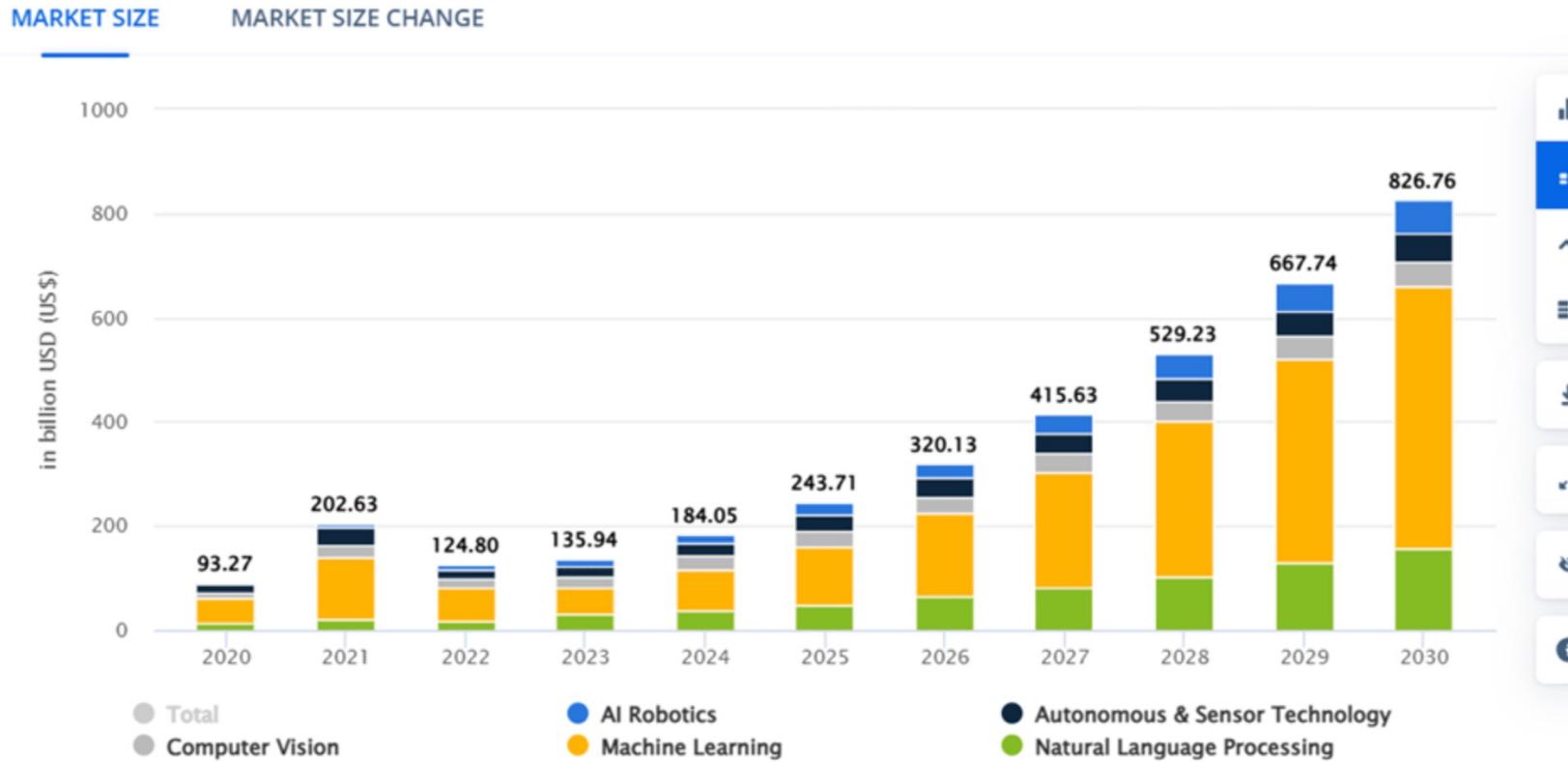
Statements included in this presentation that do not relate to present or historical conditions are "forward looking statements". Forward looking statements are projections in respect of future events or future financial performance or both. In some cases, you can identify forward looking statements by terminology such as "may", "should", "intend", "expect", "plan", "anticipate", "believe", "estimate", "predict", "potential", or "continue", or the negative of these terms or other comparable terminology. In particular, this presentation contains forward looking statements relating to infinitii ai's business and its future opportunities and business strategies, including, but not limited to the Company's ability to: (i) maximize growth and shareholder value by realizing expected growth of markets including Smart City Water Infrastructure, Smart Industry Infrastructure and expansion into other markets; (ii) identify opportunities to help customers save on non-discretionary expenses by implementing its software solutions; (iii) increase sales to current customers and also sell to new customers; and (iv) become an industry leader in its areas of expertise. The forward looking statements contained in this presentation are based on certain key expectations and assumptions of the Company concerning the number of users that will license infinitii ai's software, the amount of expenses required to operate infinitii ai's business, business prospects, strategies, regulatory approval, the sufficiency of budgeted capital expenditures in carrying out planned activities and the ability to obtain financing on acceptable terms, all of which are subject to change based on market conditions and potential timing delays and other factors beyond the Company's control. These assumptions and factors are based on information currently available to the Company, including information obtained from third-party sources. Although management of the Company consider these assumptions to be reasonable based on information currently available to them, such assumptions may prove to be incorrect and accordingly may have a significant negative impact on the projections set out in this presentation. The forward-looking statements contained in this presentation are only predictions and involve known and unknown risks, uncertainties and other factors, which may cause the Company's, or its industry's, actual results, levels of activity or performance to be materially different from any future results, levels of activity or performance expressed or implied by the forward-looking statements. These risks and uncertainties relate to, among other things:

1. General economic conditions and market uncertainty, including business competition;
2. Changes in laws and regulations;
3. General political and social uncertainties;
4. The viability and marketability of infinitii ai's software solutions;
5. The Company's failure to successfully implement its marketing plan;
6. The development of superior technology by the Company's competitors;
7. The failure of consumers to readily adopt and use infinitii ai's software;
8. Risks associated with the Company's ability to obtain and protect rights to its intellectual property, including its trademarks and software code;
9. Risks and uncertainties associated with the Company's ability to raise additional capital;
10. Risks associated with the failure to retain and attract key management and personnel;
11. The Company's failure to identify suitable acquisition targets and to consummate any such acquisitions; and
12. Other factors beyond the Company's control.

Readers are cautioned that the foregoing factors are not exhaustive. You are urged to consider these factors carefully in evaluating the forward-looking statements contained herein and are cautioned not to place undue reliance on such forward-looking statements, which are qualified in their entirety by these cautionary statements and the risk factors set forth in infinitii ai's quarterly and annual reports filed on SEDAR and available at [www.sedarplus.ca](http://www.sedarplus.ca).

# MARKET OPPORTUNITY

# AI SOFTWARE – 26.6% CAGR TO \$1.01T IN 2031 WITH MACHINE LEARNING DOMINATING ALL OTHER FORMS OF AI



Analysts predict that the AI sector will maintain an extraordinary compound annual growth rate (CAGR) of 26.6% through 2031, pushing the market's value to a staggering \$1.01 trillion within just 6 years.

**Source: Tech Business News**

Notes: Data was converted from local currencies using average exchange rates of the respective year.

Most recent update: Mar 2024

Source: Statista Market Insights

# WATER INDUSTRY INFRASTRUCTURE FOCUS


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## A Year for Water Infrastructure



- USA: \$55 billion for clean water and water infrastructure projects

*Source: National Association of Clean Water Agencies*

CATEGORY	RECOMMENDED ACTIONS
Accelerate innovation	<ol style="list-style-type: none"> <li>① Leverage technology to break down barriers to innovation, address regulatory compliance and mitigate unintended consequences.</li> <li>② Incentivize investment in innovation and experimentation.</li> <li>③ Cultivate a technology-savvy water workforce.</li> </ol>
Transform water services through next-generation technology	<ol style="list-style-type: none"> <li>④ Employ digital solutions such as artificial intelligence (AI) and machine learning (ML) to optimize efficiency, operations and water quality.</li> <li>⑤ Apply real-time monitoring, predictive analytics and material science to create "eternal infrastructure" and support resilient resources.</li> <li>⑥ Transform water management through expansion of in-home and fit-for-purpose treatment technologies.</li> </ol>

- **AI and Machine Learning are recommended actions by water industry experts**

*Source: American Water Works Association*

# BUSINESS MODEL

# DRIVEN BY RECURRING SAAS REVENUE WITH A 96% CUSTOMER RENEWAL RATE



## infinitii ai SaaS business model

- We offer recurring long-term SaaS revenue contracts
- We engage directly with customers on large Smart City water and Smart Industry infrastructure projects
- We partner with engineering and IT services firms that lead projects or integrators that implement our products
- We offer professional services that drive recurring product revenues in new and existing vertical markets
- Every project involves valuable time-series data that must be analyzed and shared to avoid environmental impact costs
- We apply AI-driven Machine Learning and Predictive Analytics to provide forecasts for weather-related impacts on infrastructure operations as well as their service areas
- In every sale we become part of non-discretionary Operating Expense (OpEx) infrastructure processes

# SAAS GROWTH FROM \$247B TO \$908B BY 2028

Forbes

## The Real Reason Why Venture Capitalists And Investors Love SaaS Companies



Omari Rigg Forbes Councils Member

Forbes Business Council COUNCIL POST | Membership (Fee-Based)

Jun 9, 2022, 08:15am EDT

### State of the SaaS market

- In late 2025, the global SaaS market was valued at \$247 billion. By 2028, it's expected that this number will reach \$908.21 billion, with a CAGR of 18.7% during the forecast period of 2024 – 2030
- In the last 10 years, SaaS funding has increased by almost 7X and outpaced the growth of overall venture capital funding by almost 6X
- SaaS platforms can provide a strategic upper hand to acquire insight from large amounts of data and cloud-based infrastructure that offers flexibility and control. We're seeing an overall heightened demand for high-quality SaaS businesses
- The increase in investor interest surrounding SaaS is primarily due to its growing use case and expansion into new industries

*Source: FE International*

# CORPORATE PERFORMANCE

# HIGHER SALES, LOWER EXPENSES IN FY-2025

infinitii ai Announces Completion of Integration Project for TREKK Design Group, Now Testing PreView Underground Camera Systems

[Company Profile](#) | [Follow Company](#)



infinitii ai CEO Jean Charles Phaneuf shakes hands with TREKK Design Group's Senior Innovation Specialist Jared Carey. infinitii flowworks is now being tested with TREKK PreView in Kansas City, Omaha, Cedar Hill and St. Louis



WATER CANADA

NEWS FEATURES MAGAZINE TOP 50 EVENTS SUBSCRIBE ABOUT US

infinitii ai wins another competitive bid with AECOM increasing GTHA install base

By toby@actualmedia.ca - July 17, 2024 442 0

## FY-2025 financial highlights

- For the year ended June 30, 2025, the Company generated a **record \$2,688,425 in revenues** compared to \$2,406,442 in FY-2024, a **12% increase**
- The total comprehensive loss for FY-2025 of \$783,289 compared to \$997,310 in FY-2024, a **21% decrease**
- The **cash required by the Company's operating activities of decreased by 20%** in FY-2025 to \$530,725, from \$661,804 as management continued to make **judicious use of cash** to focus on capturing **new revenue opportunities**
- Operating expenses held steady** at \$3,437,827 for FY-2025 compared to \$3,424,988 in FY-2024

# Q1-2026: 3-VECTOR GROWTH STRATEGY WITH IMPROVED COST STRUCTURE AND STRATEGIC CAPITAL RAISE

- “Q1 marks an important transition quarter as we execute the **three-vector growth strategy** unveiled at our Annual General Meeting ... we substantially **improved our cost structure** and secured an **oversubscribed private placement** that positions us to capitalize on the **significant market opportunities ahead**.”
- “**We have a proven platform, marquee customers, growing momentum in the United States and a dominant position in Canada's largest urban market.** Our growth strategy addresses real market needs – the **evolution of customer requirements**, the **maturity of technology adoption**, and **competitive pressures on equipment providers**.”

*Jean Charles Phaneuf, CEO, infinitii ai*



# THE TEAM POWERING GROWTH



**Greg Johnston**  
Product Evangelism



**Cale Thomas**  
Finance



**Jean Charles Phaneuf**  
Leadership



**Frank Carzoli**  
Sales & Business  
Development



**Piotr Stepinski**  
Data Science & AI



**Mike McDonald**  
Engineering



**Nathan Rudyk**  
Corporate  
Communications

# **CUSTOMERS AND PARTNERS**

OUR CUSTOMERS

# 80+ CUSTOMERS ACROSS USA & CANADA

**infinity ai**  
make your data smarter



Seattle  
Public  
Utilities



TORONTO



Boston Water and  
Sewer Commission



City of  
Boulder



Teck



CITY OF  
GRAND BLANC  
CONNECT • GROW • BECOME

CRD  
CAPITAL  
REGIONAL  
DISTRICT



OUR PARTNER CHANNEL

infinity ai  
make your data smarter

# ENGINEERING SERVICES AND EQUIPMENT PARTNERS



# VALUE PROPOSITION

# PROBLEMS FACING INFRASTRUCTURE DATA PROJECTS

## Sensor data explosion



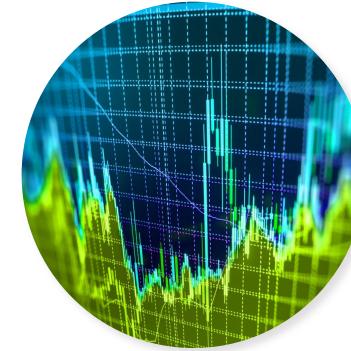
**Problem**  
Thousands of IoT data points creating big-data issues

## Proprietary data vendor maze



**Problem**  
Many vendor solutions have proprietary data mazes

## Vast amounts of public data



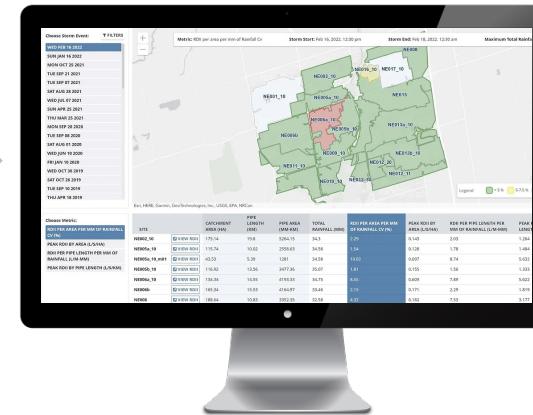
**Problem**  
Satellite, USGS, NOAA and other public datasets are hard to integrate

## Requirement for single interface



**Problem**  
How do you pull all this together to make sense of operations data?

# AI-DRIVEN SOFTWARE SOLVES THOSE PROBLEMS



**Data collection and visualization**  
Mobile and dashboard visualization of all available data sources

**Data transformation**  
Streaming real-time data with AI-driven Machine Learning automation

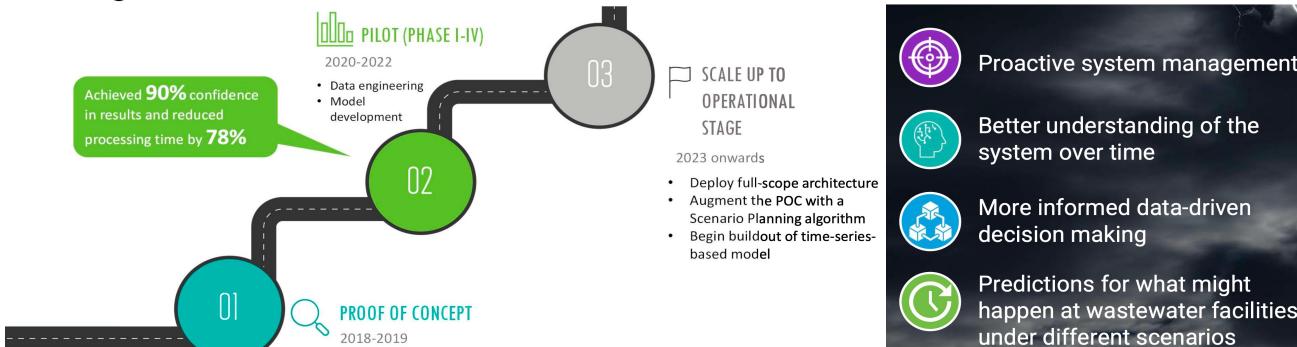
**Data analysis**  
Predictive analytics and custom calculations drive new insights while cutting costs of analysis

# HOW CUSTOMERS MEASURE SUCCESS

## Evaluating model performance



## Intelligent I&I: current state and future outlook



- 78% reduction for Inflow & Infiltration (I&I) analysis, from 18 weeks to 18 days
- Overall benefits:
  - Proactive system management
  - Better understanding of the system over time
  - More informed data-driven decision making
  - Machine learning predictions for what might happen at wastewater facilities under different scenarios

Source: York Region I&I Reduction Team ACE Conference presentation

# AWARD-WINNING MACHINE LEARNING CUSTOMERS



**Water Environment Federation/American Water Works Association  
Innovation Award for the Intelligent Water Systems Challenge**

- The Regional Municipality of York won American Waste Water Association and Water Environment Association awards, followed by an International Water Association award for using infinitii ai machine learning software for managing Inflow and Infiltration (I&I)
- York Region designed a Machine Learning model to process raw data into actionable information to help make proactive and better-informed decisions to manage infrastructure
- Real-time and historical data are integrated to create a priority map that informs future operations and maintenance work
- The model can predict the way the system would respond to hypothetical precipitation events

# TECHNOLOGY PLATFORM

## dataworks **infinitii** platform

Smart City water  
infrastructure products

Smart Industry  
infrastructure products

# SMART CITY WATER INFRASTRUCTURE PRODUCTS

Foundation

**infinitii flowworks**

**infinitii flowworks+**

**infinitii flowworks pro**

Machine Learning & data connectivity options

**infinitii mobile**  
**infinitii dashboards**  
**infinitii auto i&i**  
**infinitii auto qa/qc**  
**infinitii face**  
**infinitii face pro**  
**infinitii cso predict**  
**infinitii flood risk forecast**  
**infinitii api**

# SMART INDUSTRY INFRASTRUCTURE PRODUCTS

Smart Industry

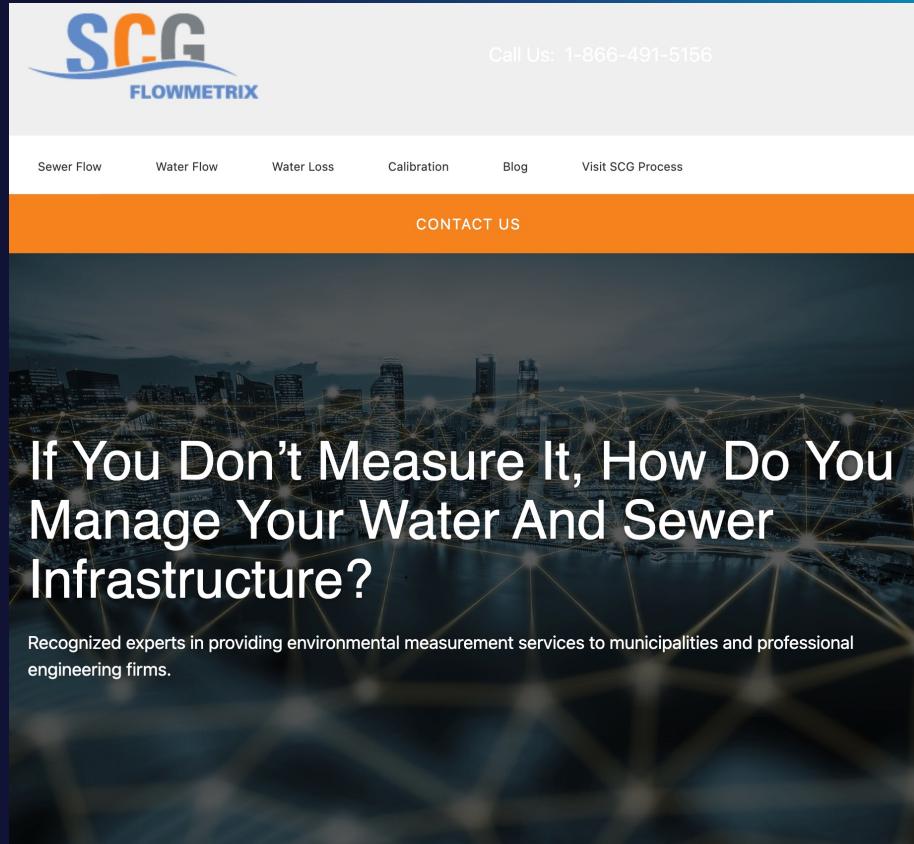
infinitii mobile  
infinitii dashboards  
infinitii real time monitoring  
infinitii advanced calculation engine  
infinitii auto qa/qc

Smart Industry applications

- **Predictive maintenance:** Predict when equipment is likely to fail, allowing for proactive maintenance
- **Anomaly detection:** Detect unusual patterns or anomalies in industrial infrastructure performance
- **Energy management:** Optimize energy usage in industry infrastructure facilities by predicting energy demand and adjusting production
- **Quality control:** Monitor and control the quality of outputs in industrial infrastructure processes
- **Environmental monitoring:** Monitor conditions in industrial infrastructure facilities such as air and water quality

# TESTIMONIALS

# TESTIMONIAL – SCG FLOWMETRIX



***"We've been working with infinitii ai since 2016 starting with the City of Toronto. As our partnership grew deeper, we noted infinitii ai's R&D push into Machine Learning, which brought it to the forefront of software providers, making it a top choice for SCG Flowmetrix and our customers."***

**Sam Mills, Vice President  
SCG Flowmetrix**

***"The SCG Flowmetrix partner sale to Peel Region is our largest sale to date. This RFP win is a testament to the value of our new product portfolio and that our company is heading in the right direction."***

**Jean Charles Phaneuf,  
CEO, infinitii ai**

# HOW TREKK LEVERAGED PROFESSIONAL SERVICES FROM INFINITII AI TO BUILD A NEW MARKET IN MIDWEST USA



## PREVIEW Use Cases

- Monitoring critical or challenging flow monitoring locations
- QA/QC for flow monitoring
- CSO and SSO monitoring and alarming
- Maintenance operations work verification and remote inspections
- SCADA system verification
- Security assurance
- Monitoring for illicit dumping in the collection system
- Prioritization of inflow and infiltration (I/I) studies
- Micro-monitoring
- CCTV prioritization

*"We are capable of writing our own code," said Trent, "But we realized that the backbone of our Waterspout system needed an overhaul. And at the same time we reached the conclusion that we really had to get out of the software business to focus on what we do best."*

- Kansas-City-based TREKK Resources has 227 engineering professionals in 11 U.S.-based locations across the Midwestern USA
- Co-founders Kimberly and Trent Robinett hired infinitii ai's professional services team to integrate flowworks with the TREKK PreView underground camera system
- "Waterspout powered by infinitii ai" has now been rolled out to over 20 TREKK clients that include municipalities and other engineering services firms to help avoid sewer backups, wastewater overflows and other costly underground breakages

# GROWTH

# THREE-VECTOR GROWTH STRATEGY

## Three-vector strategy



Expand market reach through new customers

Upsell customers with advanced analytics

Propel expansion through global industry players

## How we grow

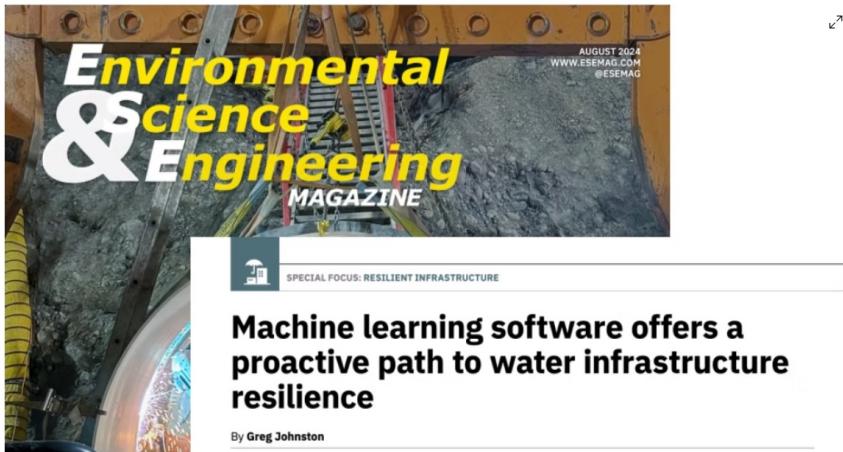
- New dashboarding and mobile applications integrated with the flowworks platform address the requirements of both operators and engineering teams. These innovations offer potential to significantly expand usage for current customers while opening new opportunities across municipal organizations that require integrated tools.
- infinitii ai's customer base is transitioning from the Early Adopter to the Early Majority stage – a pivotal growth phase in market evolution that is driving strong demand for advanced analytics and machine learning capabilities. This shift creates substantial upselling opportunities across existing accounts.
- Customer RFPs increasingly call for deeper insights and actionable intelligence beyond basic commodity functionality. As the water and industrial infrastructure market matures in its adoption of analytics and machine learning, this evolution is putting pressure on established equipment providers of sensors, pumps and related hardware to enhance their value propositions. infinitii ai is well positioned to meet this market need and leverage their distribution networks.

# IN THE NEWS

# INDUSTRY INTEREST AND ATTENTION

Public Markets

**infinitii ai announces \$1.5 million five-year contract for its new generation of Machine Learning technology**



**Environmental & Science & Engineering MAGAZINE**

AUGUST 2024  
WWW.ESEMAG.COM  
@ESEMAG

**SPECIAL FOCUS: RESILIENT INFRASTRUCTURE**

**Machine learning software offers a proactive path to water infrastructure resilience**

By Greg Johnston



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SEWER AND STORM SURVEILLANCE BRINGS IN AI TECHNOLOGY

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Infinitii AI Inc. has signed a technology professional services and go-to-market agreement with TREKK Design Group to integrate PreView, TREKK's patented sewer and storm surveillance monitoring system with Infinitii Flowworks, a powerful predictive analytics software suite that performs real-time analysis, checks flow monitoring status and sets alarms through a single interface.

"TREKK's reputation is rooted in a commitment to innovation, and we are delighted that more municipal and industrial infrastructure customers in the United States will be using Infinitii Flowworks through this partnership," says Jean Charles Phaneuf, CEO of Infinitii AI.

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THE LATEST DIGITAL EDITION  
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**AI-powered software boosts Peel's sewer monitoring horsepower**

Don Wall



# INVESTMENT RELATIONS NEWS HIGHLIGHTS

NOV. 28, 2025:

infinitii ai advances three-vector growth strategy with improved cost structure and strategic capital raise in Q1 2026

[More >](#)

OCT. 29, 2025:

infinitii ai reports 12% FY2025 revenue growth, 21% loss decrease [More >](#)

SEPT. 22, 2025:

infinitii ai launches mobile and dashboards products for water utilities at WEFTEC 2025 [More >](#)

MAY 28, 2025:

infinitii ai ramped revenue growth by 16% while reducing total comprehensive loss by 46% for the nine-month period ended March 31, 2025 [More >](#)

FEB. 27, 2025:

With 10 consecutive quarters of year-over-year revenue increases, infinitii ai ramps revenues 25% [More >](#)

DEC. 2, 2024:

infinitii ai reports strong 35% revenue growth in Q1 FY2025 doubling FY2024's annual growth rate [More >](#)

OCT. 29, 2024:

17% sales increase, 96% customer renewal rate and reduced costs highlight F2024 for infinitii ai as it advances U.S. market expansion [More >](#)

SEPT 26, 2024:

TREKK Design Group LLC more than doubles USA install base [More >](#)

MARCH 25, 2024:

infinitii ai wins competitive bid with SCG Flowmetrix for Halton Region [More >](#)

MARCH 13, 2024:

infinitii ai wins competitive bid with AECOM for City of Markham [More >](#)

JANUARY 24, 2023:

infinitii ai wins competitive bid with AECOM for City of Hamilton [More >](#)

OCTOBER 30, 2023:

27% sales increase, 95% customer renewal rate & reduced costs for FY-2023 [More >](#)

JUNE 28, 2023:

infinitii ai announces \$1.5M 5-year contract [More >](#)

JANUARY 24, 2023:

infinitii ai and SCG Flowmetrix win huge flow and rainfall data delivery project [More >](#)

# SHARE STRUCTURE

# SHARE STRUCTURE

<b>infinitii ai share capital as at January 1, 2025</b>		<b>Number of shares</b>
Common shares issued and outstanding		139,540,003
<b>Shares issuable on debt conversions and options:</b>		
Shares issuable on debt conversions		74,050,476
Incentive equity options and deferred share units		25,299,000
Share purchase warrants		12,838,220
Fully diluted shares		251,727,699

# CORPORATE OFFICES

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